

ECS ICT inks deal with Schneider Electric's APC to distribute power management products

- *Marks the first power management and cooling equipment to be distributed through the Group's ICT channel nationwide*

Selangor, Malaysia, 29 October 2010 - ECS ICT Berhad ("ECSB", "the Group", "佳杰科技"; Bloomberg: ECS MK; Reuters: ECSI.KL), Malaysia's leading distribution hub for Information & Communications Technology ("ICT") products, signed a distribution agreement with Schneider Electric's American Power Conversion Corporation ("APC") to market the latter's power management products in Malaysia.

The appointment of ECSB's subsidiary ECS Pericomp Sdn Bhd as APC's distributor in Malaysia entails the Group distributing a wide range of uninterrupted power supply ("UPS") and cooling equipment for consumers and corporate sector including data centres.

"This collaboration with APC marks the first power and cooling equipment to be distributed through ECSB's nationwide channel, and effectively expands our product range even further to meet front- and back-end ICT requirements for the corporate sector such as data centres.

We regard this as opportune collaboration, as Corporate Malaysia is beginning to adopt global standards in green technologies, cloud computing and energy conservation initiatives within their ICT infrastructure."

*Foo Sen Chin ("胡善正")
Managing Director, ECS ICT Berhad*

Under the agreement, ECSB will distribute solutions for UPS, surge protection, cooling solution, power distribution and management software, as well as rack accessories.

APC is a leading provider of global, end-to-end back-up power products and services. APC is also a market leader for quality, innovation and support for power protection solutions from desktop systems to data centre operations to entire facilities.

APC is part of the Schneider Electric Group, a global specialist and market leader in energy management and green environment with operations in more than 100 countries.

Added Foo, "To date, ECSB has distributed thousands of back-end infrastructure - such as computer servers and network equipment - for corporate, Government and data centres throughout Malaysia. With the APC products in our product range, we are reinforcing our position as a one-stop ICT products for large and medium enterprises."

"In this way, we are also doing our part to support Malaysia in its growing reputation as a cloud computing hub in the region," concluded Foo.



- 9-month financial results

Meanwhile, ECSB today announced the financial results for the nine-month period ended 30 September 2010 (“9m10”).

The Group recorded a 25.2% jump in profit after tax to RM20.6 million in 9m10, compared with RM16.4 million in the corresponding period last year, mainly due to better contribution from enterprise systems. The increased profitability was achieved on the back of RM956.0 million in group revenues in 9m10, versus RM940.4 million previously.

Basic earnings per share for 9m10, based on 120.0 million weighted average number of shares of RM0.50 par, stood at 18.7 sen.

About ECS ICT Berhad (www.ecsm.com.my)

ECS ICT Berhad (“ECSB”), an MSC-status company, and its group of subsidiaries started in 1985 with the establishment of ECS KU Sdn. Bhd. Today, the Group is a leading distribution hub for Information & Communications Technology (“ICT”) products in Malaysia via ECS ASTAR Sdn. Bhd. and ECS PERICOMP Sdn. Bhd. Listed on the Main Market of Bursa Malaysia Securities Berhad on 15 April 2010, ECSB is an associate company of ECS Holdings Limited, a Singapore Exchange main board company which is one of the leading ICT distributors in Asia Pacific, accessing to a network of more than 21,000 channel partners across China, Thailand, Malaysia, Singapore, Indonesia and the Philippines.

ECSB distributes a comprehensive range of ICT products comprising notebooks, desktop computers, printers, software, network and communication infrastructure, servers, and enterprise software from more than 30 leading principals, including Hewlett Packard, IBM, Cisco, Microsoft, Apple, Oracle, Epson, Samsung, Buffalo, Adobe, Juniper, Blue Coat, VMWare and Google.

With a nationwide channel network of more than 2,500 resellers comprising retailers, system integrators and corporate dealers, ECSB also provides value-added product support and technical services. In 2009, ECSB’s revenue surpassed RM1.3 billion with a compounded annual growth rate of 24.5% for the past 5 years.

For more information, please visit www.ecsm.com.my.

Issued for and on behalf of ECS ICT BERHAD by Aquilas Advisory (Malaysia) Sdn Bhd.

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